



MAC TRAILER MFG
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Alliance, Ohio 44601

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www.MACtrailer.com



MAC TRAILER MFG AUTHORIZED DEALER APPLICATION

COMPANY INFORMATION

NAME _____

ADDRESS _____

ADDRESS _____

(IF OTHER THAN MAILING)

CITY / STATE _____ ZIP CODE _____

PHONE _____ FAX _____

WEBSITE _____

YEAR BUSINESS STARTED _____

YEARS AT THIS FACILITY _____

FEDERAL ID NUMBER _____

CONTACTS

PRESIDENT / OWNER _____

EMAIL ADDRESS _____

VICE PRESIDENT _____

EMAIL ADDRESS _____

SALES MANAGER _____

EMAIL ADDRESS _____

PARTS MANAGER _____

EMAIL ADDRESS _____

ACCTS. PAYABLE _____

EMAIL ADDRESS _____

MAIN CONTACT FOR TRAILER FUNDING _____

EMAIL ADDRESS _____

GENERAL MANAGER _____

EMAIL ADDRESS _____

SALES DEPT _____

EMAIL ADDRESSES _____

SALES DEPT _____

EMAIL ADDRESSES _____

OTHER _____

EMAIL ADDRESS _____

FACILITY INFORMATION

PRESENT LOCATION OWN _____ LEASE _____

LOCATION, RELATIVE TO MAIN ARTERIES

SIZE OF LOT _____

FENCED YES _____ NO _____

SIZE OF BUILDING _____

SHOP SIZE _____

PARTS SIZE _____

NUMBER OF BAYS FOR TRUCK / TRAILER REPAIR _____

WELDING CAPABILITIES ALUMINUM YES _____ NO _____

STEEL YES _____ NO _____

SALES AND MARKETING

TRAILER AND ACCESSORY MANUFACTURERS NOW REPRESENTED – LIST MAJOR EQUIPMENT LINES WITH ANNUAL SALES VOLUME AND PRESENT TERMS OF PAYMENT

1. _____

2. _____

3. _____

4. _____

ARE YOU WANTING TO CHANGE CURRENT COMPETITIVE TRAILER MANUFACTURERS?

YES _____ NO _____

AVERAGE ANNUAL SALES VOLUME _____

YEARS OF TRAILER SALES / SERVICE EXPERIENCE _____

DOES YOUR COMPANY CURRENTLY STOCK NEW TRAILERS YES _____ NO _____

DOES YOUR COMPANY PURSUE TRADE – IN / USED TRAILERS YES _____ NO _____

TOTAL USED EQUIPMENT VOLUME _____

DOES YOU COMPANY STOCK AFTER MARKET PARTS YES _____ NO _____

TOTAL PARTS VOLUME _____

ESTIMATED VOLUME OF MAC SALES FIRST YEAR (# OF TRAILERS)



TERRITORY – REQUESTED AREA FOR SALES RESPONSIBILITY

DEALER TYPE - FULL LINE _____ DUMP _____ PLATFORM _____
TRANSFER _____ STRAIGHT TRUCK BODY _____

WHAT MEANS OF ADVERTISING DO YOU USE _____

IF TRADE PUBLICATIONS, LIST AND SUBMIT COPY OF RECENT ADVERTISEMENT

1. _____
2. _____
3. _____

**PLEASE SUBMIT PHOTOS OF PROPERTY, BUILDING(S), SERVICE
DEPARTMENT, PARTS DEPARTMENT AND OFFICE AREA WITH COMPLETED
APPLICATION**

FINANCIAL / CREDIT INFORMATION

CORPORATION _____ PARTNERSHIP _____ OTHER _____

FINANCIAL STATEMENT ENCLOSED

YES _____ NO _____ EFFECTIVE _____

STATEMENT AUDITED _____ UNAUDITED _____

STATED NET WORTH _____

DUN & BRADSTREET RATING _____

HAS CREDIT APPLICATION BEEN SUBMITTED? YES _____ NO _____

INVENTORY LEVEL IN DOLLARS _____

NEW EQUIPMENT _____

SERVICE _____

PARTS _____

USED EQUIPMENT _____

FLOOR PLAN SOURCE _____

CONTACT NAME _____

PHONE / FAX _____

EMAIL ADDRESS _____

**PLEASE RETURN COMPLETED FORM TO THE MAC TRAILER MANUFACTURING
FINANCE DIRECTOR**





**MAC TRAILER MFG
AUTHORIZED DEALER APPLICATION
CREDIT REFERENCES**

REFERENCE _____

NAME _____ ADDRESS _____

PHONE _____ FAX _____

VENDOR _____

NAME _____ ADDRESS _____

PHONE _____ FAX _____

VENDOR _____

NAME _____ ADDRESS _____

PHONE _____ FAX _____

VENDOR _____

NAME _____ ADDRESS _____

PHONE _____ FAX _____

The above listed information and accompanying financial statement are submitted in confidence to MAC Trailer Manufacturing, Inc. for the purpose of obtaining credit. You will be immediately notified of any material change in the financial condition.

DATE

SIGNED

TITLE



**EXEMPTION CERTIFICATE TRUCKS,
CHASSIS, BODIES, TRAILERS
PER INTERNAL REVENUE CODE
SECTION 4051**

I certify that I am _____
(authorized office title)

of _____, that I am authorized to execute
this certificate and that:

_____ the article or articles specified in the accompanying order
are on the reverse side hereof or

_____ all orders placed by the purchaser are for period
commencing Jan 1, 2012 to Dec. 31, 2014. This time period is not to
exceed twelve calendar quarters.

Purchase to be made from MAC Trailer Mfg., Inc. either for resale or for lease on a
long – term basis.

I have filed Form 637 and have received registration number _____

I understand that the fraudulent use of this certificate to secure exemption will
subject me and all parties making such fraudulent use to a fine of not more than
\$10,000.00 or to imprisonment for not more than 5 years or both, together with
costs of prosecution.

OFFICERS SIGNATURE

FEDERAL EIN

OFFICERS TITLE

PURCHASING CO. ADDRESS

DATE

CITY, STATE, & ZIP CODE